



**COMMISSION** 

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# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	<del></del>	AND ENDING	09/30/04
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: Northwes	t Consulting, I	LC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	FIRM I.D. NO.		
1813 West Harvard, Suite	4 3 2		
	(No. and Street)		
Roseburg	Oregon		97470
(City)	(State)	(2	Zip Code)
NAME AND TELEPHONE NUMBER OF PERS Craig Jackson	ON TO CONTACT IN RE		(541) 440-3954
	·	· · · · · · · · · · · · · · · · · · ·	(Area Code - Telephone Number
B. ACCOU	NTANT IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT whos	e opinion is contained in t	his Report*	
Dunleavy & Company, P.C.			
(Na	me – if individual, state last, first	, middle name)	
13116 South Western Avenu	ie, Blue Isla	nd, Illino	is 60406
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	PROCESSE	D << NOV	B D Mine is
Certified Public Accountant			
☐ Public Accountant	DEC 1 0 2004		65 getion
☐ Accountant not resident in United	States or any printer sess	ions.	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

Ī, _	Craig A. Jackson			, swea	r (or affirm) that, to the best of		
my	knowledge and belief the accompanying finant Northwest Consulting, LI	icial statem			pertaining to the firm of		
of			04	, are true and correct.	, as I further swear (or affirm) that		
-	ther the company nor any partner, proprietor,						
	ssified solely as that of a customer, except as f	•					
	, , ,						
		N (	ONE				
			•				
				11, 1			
	RICHELLE A GIBBONS	,	-	(MA)			
	NOTARY PUBLIC - OREGON N			/ (Signatu	re		
	COMMISSION NO. 371856 My COMMISSION EXPIRES AUG. 26, 2007			Chief Executi	ve Officer		
	www.mmmm		-	Title			
				Title			
	Kind Ol (1) Librar						
	Notary Public	,			•		
	•						
	s report ** contains (check all applicable box	es):					
X	(a) Facing Page.						
X	(b) Statement of Financial Condition.						
X	<ul><li>(c) Statement of Income (Loss).</li><li>(d) Statement of Changes in Financial Conditions</li></ul>	ition					
X			rtna	s' or Sale Proprietors' C	anital		
$\overline{\mathbf{x}}$	(g) Computation of Net Capital.	ramatea to	Ciai	ins of Cications.			
	(h) Computation for Determination of Reser	ve Require	ment	s Pursuant to Rule 15c3-3	3.		
	(i) Information Relating to the Possession o						
	(j) A Reconciliation, including appropriate						
	Computation for Determination of the Re						
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of						
	consolidation.						
	(1) An Oath or Affirmation.						
	(m) A copy of the SIPC Supplemental Report						
X	(n) A report describing any material inadequa	cies found:	to exi	ist or found to have existed	I since the date of the previous audit		

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

SEPTEMBER 30, 2004

# DUNLEAVY & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS
13116 SOUTH WESTERN AVENUE
BLUE ISLAND, ILLINOIS 60406

(708) 489-1680 Fax: (708) 489-1717

## INDEPENDENT AUDITORS' REPORT

Member of Northwest Consulting, LLC

We have audited the accompanying statement of financial condition of Northwest Consulting, LLC as of September 30, 2004 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Northwest Consulting, LLC as of September 30, 2004, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C.

Certified Public Accountants

Blue Island, Illinois October 21, 2004

# STATEMENT OF FINANCIAL CONDITION

# <u>SEPTEMBER 30, 2004</u>

## **ASSETS**

Cash Receivable from broker/dealers	\$	130,489 9,277
Equipment and software, at cost, net of \$1,637 accumulated depreciation		4,095
Other assets		4,402
TOTAL ASSETS	\$	148,263
LIABILITIES AND MEMBER'S CAPITAL		
Liabilities Compensation and related liabilities	\$	6,549
Member's Capital	\$	141,714
TOTAL LIABILITIES AND MEMBER'S CAPITAL	\$	148,263

The accompanying notes are an integral part of this financial statement.

# NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED SEPTEMBER 30, 2004

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company, a limited liability company, was organized in the state of Oregon on January 9, 2002 and is a wholly-owned subsidiary of Douglas County Individual Practice Association, Inc. The duration of the Company is perpetual. The Company is registered as a broker/dealer with the Securities and Exchange Commission and is also a member of the National Association of Securities Dealers, Inc. The Company's principal business activities are the sale of securities and providing advisory services. Operations began in September, 2002.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Depreciation - Depreciation of equipment and software is provided for using various accelerated and straight line methods over three and five year periods.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# NOTE 2 - OPERATING AGREEMENT

The Company's operating agreement provides that all items of income, gain, loss, deduction and credit shall be allocated to the member. Additional information is included therein.

## NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2004

# NOTE 3 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At September 30, 2004 the Company's net capital and required net capital were \$125,074 and \$5,000 respectively. The ratio of aggregate indebtedness to net capital was 5%.

#### NOTE 4 - MARKETING AND SERVICE AGREEMENT

The Company has entered into an agreement with another broker/dealer whereby the Company will refer customers to the other broker/dealer and in return, will receive a set percentage of the retail commissions earned by the other broker/dealer through the referred customers' transactions. The terms of the agreement state that the Company may not enter into a similar agreement with another entity while this agreement is in effect. The agreement may be terminated by either party with 30 days written notice. Other terms are set therein.

#### NOTE 5 - EMPLOYMENT AGREEMENT

On September 16, 2002, the Company entered into an agreement with an employee that had an initial term of one year. The agreement is automatically renewable for additional one year terms: unless either party sends written notice at least 90 days prior to the renewal date; by mutual written agreement or by other terminating events as defined therein. The agreement defines the employee's duties, base salary, life insurance policy and vacation days as well as other terms and is not transferable by either party.

#### NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED SEPTEMBER 30, 2004

#### NOTE 6 - RELATED PARTIES

As mentioned in Note 1, the Company is wholly-owned by Douglas County Individual Practice Association, Inc. (DCIPA). The Company earned all of the commissions and fees totaling \$100,849 for the year ended September 30, 2004 through its relationship with DCIPA.

Effective March 1, 2002, the Company entered into an agreement with DCIPA where as, DCIPA will provide management services, as defined, to the Company and the Company will pay DCIPA direct costs of the services plus a 15% administrative fee. The initial term is three years and is automatically renewed for two successive 2-year terms unless written cancellation notice is given at least 90 days prior to the end of the current term. The Company has been paying for the services covered under this agreement directly, so no amounts have been paid or accrued to DCIPA pursuant to this agreement for the year ended September 30, 2004.

#### NOTE 7 - INCOME TAXES

As a single member limited liability company, the Company's income and expenses are included on the member's federal and state income tax returns. In addition, the Company, on its own, would have substantial net operating losses to offset future taxable income.